

**Global No. 1 Material Solutions Partner** 

## **Solus Advanced Materials**



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- Battery Foil

- Copper Foil

- Electro-Materials

- Bio



Chapter 1.

# **Prologue**

- 01. Company Overview
- 02. History
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- **05. Site Locations**
- **06.** Management Excellence

### 01. Company Overview

Future-oriented high growth portfolio on Battery foil, Copper foil, Electro-materials, & Bio business secured

### **Company Introduction**

<u>Company Name</u> Solus Advanced Materials Co., Ltd.

<u>CEO</u> Daeje Chin & Kwangpyuk Suh

Established 2019.10.01

<u>Listed</u> **2019.10.18(KOSPI)** 

Total Assets USD 982M (As of end of Mar '22)

Employees 1,104 (As of end of Mar '22)

Sales USD 322M (As of end of Dec '21)

Based 627 Seodong-ro, Iksan-si, Jeollabuk-do

- Battery Foil Hungary, Canada (R&D/Production/Sales)

- Copper Foil Luxembourg (R&D/Production/Sales)

- Electro Materials, Bio Yongin (R&D/Sales), Iksan (Production),

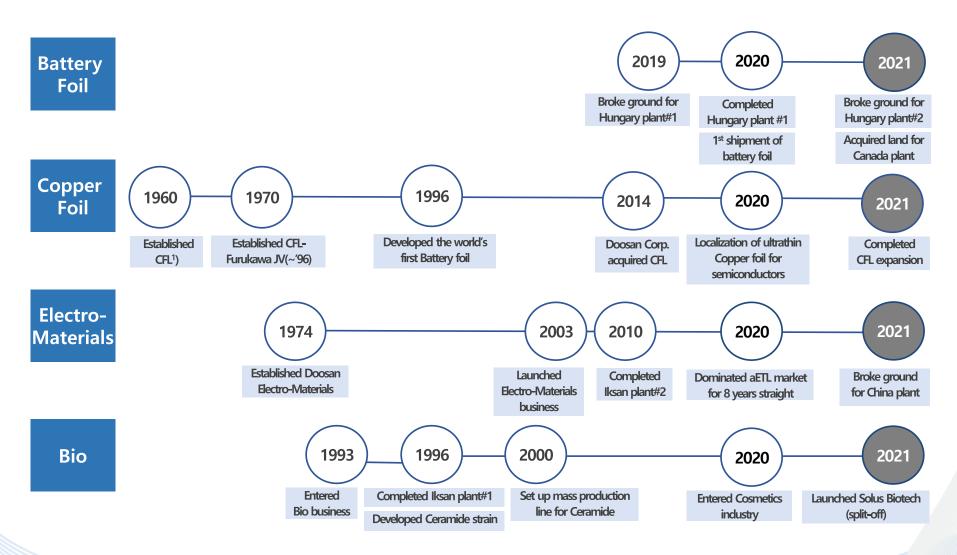
China (Production/Sales)

### **Business Introduction**



### 02. History

Business expansion and growth into global no.1 material company with over 60 years of experience

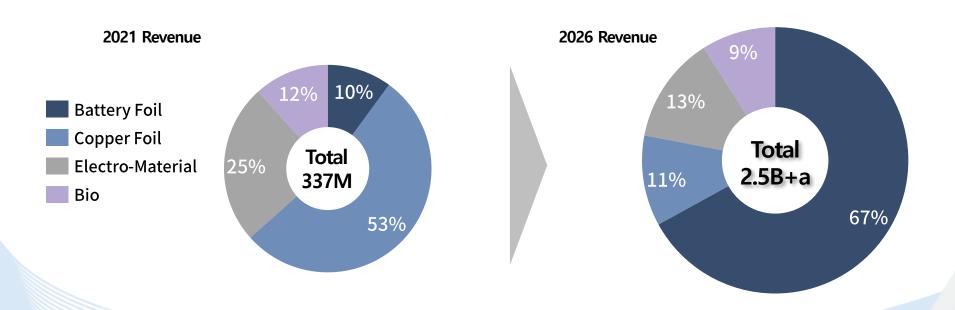


### CREATE THE VALUE, CHANGE THE FUTURE

Based on cutting-edge technology that creates customer-value, we connect 'Advanced Materials' and 'Innovative Solutions' to humanity for a better future

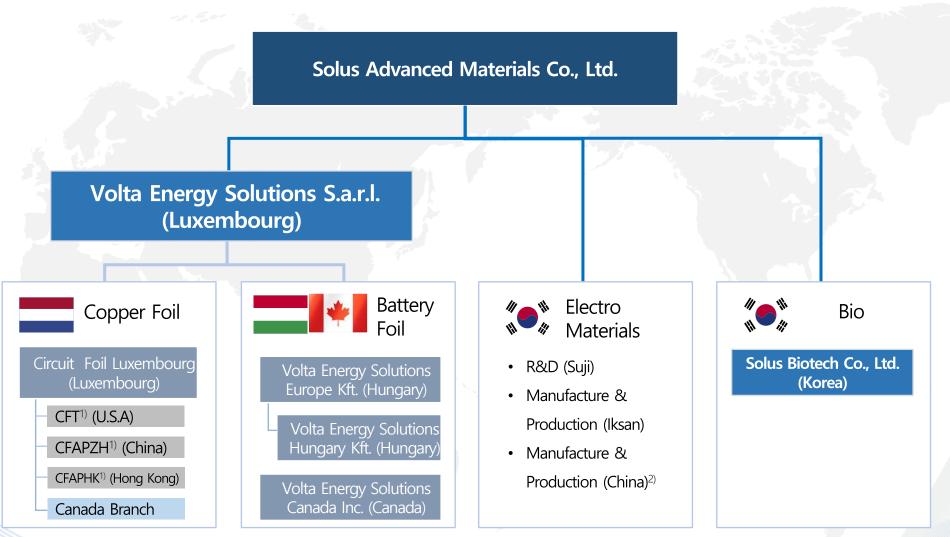
### GLOBAL NO. 1 MATERIAL SOLUTIONS PARTNER

Takeoff as a global leading company in advanced materials with the aim of USD 2.5B revenue by 2026



### 04. Company Governance

Multi-national business consisting of domestic and international corporations to secure global market

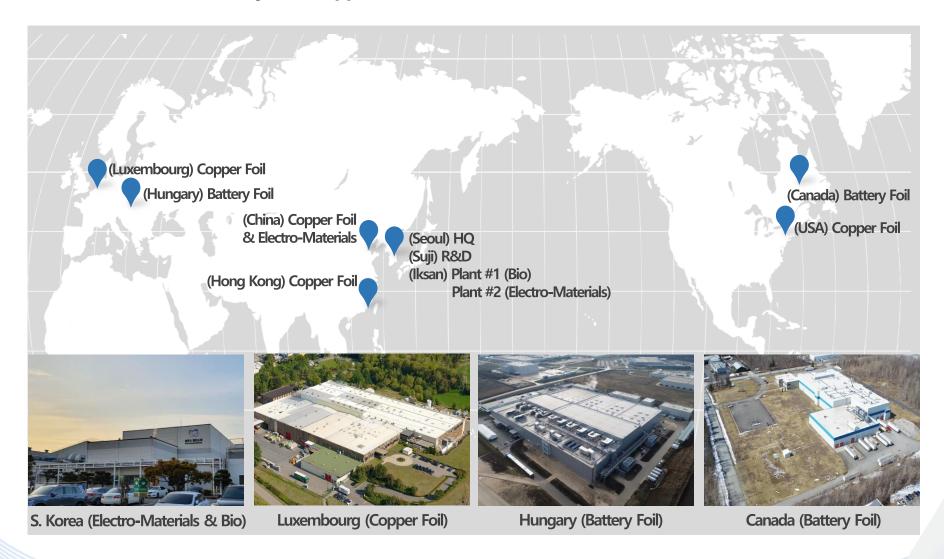


<sup>1)</sup> CFT(Circuit Foil Trading Inc.) / CFAPZH(Circuit Foil Asia Pacific Zhangjiagang) / CFAPHK(Circuit Foil Asia Pacific Hong Kong)

<sup>2)</sup> Solus Advanced Materials (Changshu) Co., Ltd

### **05. Site Locations**

Manufacture & Sales Battery Foil/Copper Foil/Electro-Materials/Bio 7 Countries Around the World



### **06.** Management Excellence

### Management composed of top industry professionals with over 40 years of experience



Mr. Daeje Chin

- CEO, Solus Advanced Materials
- CEO, SkyLake Investment
- Endowed-chair Professor, KAIST
- Former Korean Minister of Information and Communication
- Former CEO, Samsung Electronics, Digital Media Group
- Former CEO, Samsung Electronics, LSI Group



Mr. Kwangpyuk Suh

- CEO, Solus Advanced Materials
- Former CEO, Polypia
- Former CEO, Tapex
- Former President of Technology Strategy Center, SK Hynix
- Former CEO, Core Logic Inc.
- Former CEO, Samsung Electronics, ASIC/Foundry Group



Chapter 2.

# **Core Competency**

- 01. Business Highlights
- 02. Business Overview
  - Battery Foil
  - Copper Foil
  - Electro-Materials
  - Bio

### **Business Highlights**

# Future growth business portfolio

### Unique position in market

Ready to take off as global leader

Battery Foil Battery foil demand in Europe expected to grow 7 times in 2026 with EV market expansion

World's first battery foil producer with Europe's one and only battery foil plant

Step-by-step plant expansion securing a production capacity of 117,000 tons by 2026

Copper Foil High-end copper foil demand expected to grow 1.5 times in 2026 with the next generation 5G bloom

No.1 market share in high-end copper foil material within 5G field

Establish long-term supply system of high value product based on dominant technology

Electro-Materials OLED electro-materials expected to grow 1.9 times in 2026 with increasing OLED application in Mobile/TV

Dominant aETL<sup>1)</sup> market position with OLED core material patents

Business portfolio expansion through organic material business, in addition to encapsulation film<sup>2)</sup> and QD market entry

Bio

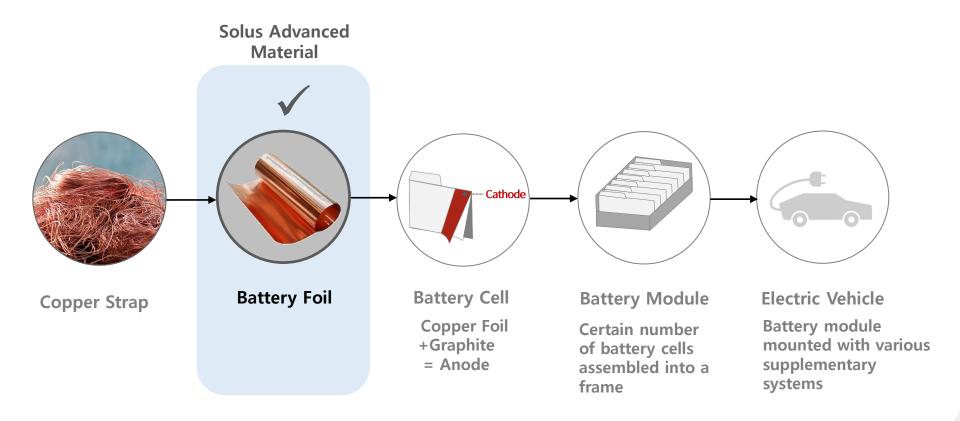
Bio-material market expected to grow 1.6 times in 2026 with increasing demand of natural ingredients No.2 in global market share as Korea's one and only natural Ceramide manufacturer

Material value chain expansion through product diversification and by securing demand of major customers

- 1) Additional Electron Transport Layer (aETL): ETL which improves Blue layer efficiency by 30%
- 2) Encapsulation Film: Located above the OLED panel cathode, it blocks the penetration of oxygen or fluid that may damage the luminous material of the organic OLED

### **Battery Foil Business Overview**

Battery foil(a type of copper foil) is a core material that forms the EV battery anode



### **Battery Foil Manufacture Process**

4 Steps for Completion: Dissolving → Plating → Slitting → Inspection and Shipping

Dissolving



Prepare electrolyte for plating by dissolving the raw material in electrolyte solution

**Plating** 



Produce copper foil by plating Cu ion on drum in electrolyte solution

Slitting& Sheeting



Slit in width direction according to customer demand size

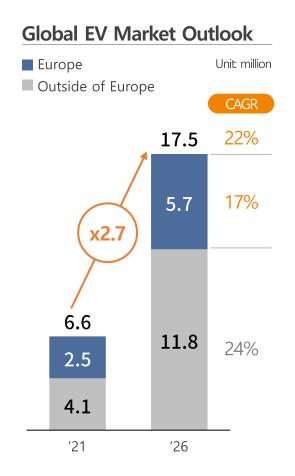
Inspection & Shipping

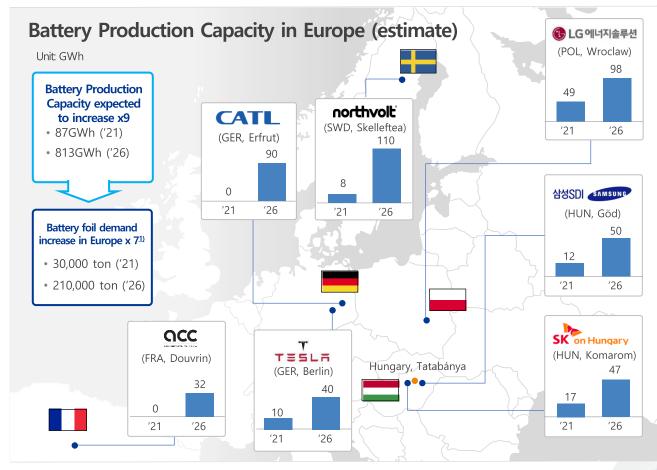


Pack and ship after strict quality inspection

### **Future Growth Business Portfolio**

Battery foil demand in Europe expected to surge 7 times in 2026 according to EV market expansion



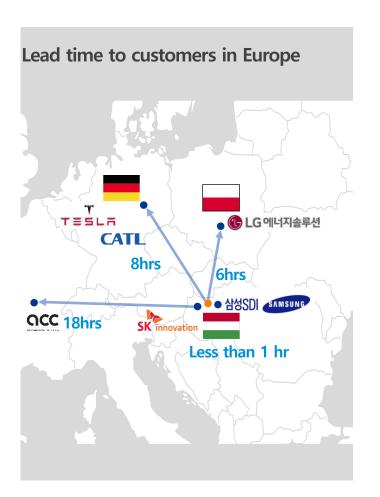


Source: SNE Research (BEV+PHEV Standards)

1) Amount of Battery Foil per 1GWh: 408tons/GWh ('21) → 330tons/GWh ('26), Top-Tier customer Standards

### <u>Unique Position in Market – Europe</u>

Establish unparalleled position in market with Europe's one and only battery foil plant



Locational Advantage

### Competitive edge in lead time

- Same-day shipping available for major customers
- Competitors need 5-7 weeks of lead time
  - Potential quality risks such as oxidization, deformation could be caused at long-distance shipping

### **Customer-focused support**

- Real time technical support from local resident personnel
- Customer specific production line for certain volume order to be built

Customer Diversification

### **Secure Top-tier Customer**

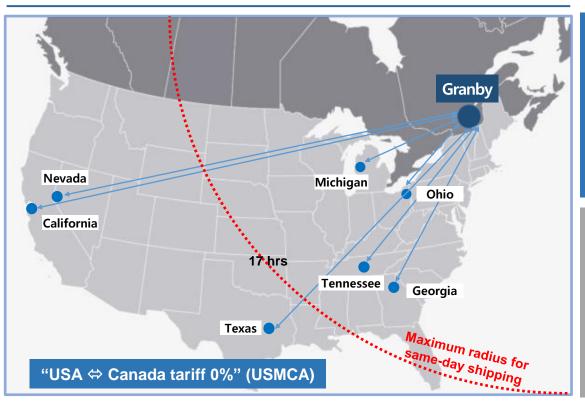
- Mid- to long-term supply contract with global top-tier battery manufacturer signed ('20)
- Mid- to long-term supply contract with global automaker signed

Supply contract with major customers in progress

### <u>Unique Position in Market – North America</u>

Build Solus' first North America-based battery foil plant to dominate fast-growing EV market – secure real time support for major customers

Plant location and distance to customers in North America (hours)



Korea's first battery foil plant in North America

- Competitive edge in lead time
- Real time support and customer intimacy strategy available

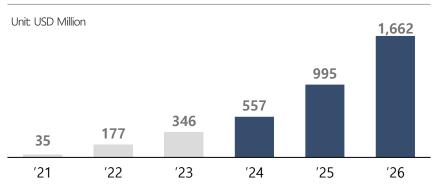
Secure major customer

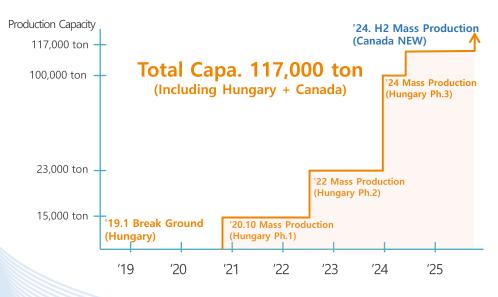
- Customer acquisition complete
- Expected to make additional longterm supply agreement with existing customers
- Increase in local demand at existing/ new plants in North America under USMCA<sup>1)</sup>
- 1) USMCA, US-Mexico-Canada Agreement: Effective from July 2020, tariff-free benefit is given only when 75% or more major vehicle materials/parts are acquired locally

### Ready to Take Off as Global Leader

Revenue outlook of USD 1.7B in '26 with step by step capa. increase and new plant establishment in North America to respond to battery demand

### **Battery Foil Revenue Outlook**





### **Growth-Acceleration Strategy**

### Proactive step by step capa. increase to meet battery customer demands in Europe & North America

- Europe (Hungary)
- · Capa expansion in progress aiming to reach 100,000 ton by '26 [Phase 1(15,000 ton) / Phase 2(23,000 ton), Phase3(62,000 ton)]
- North America (Canada)
- Planning to build a plant in Quebec Canada for preemptive entry to North America market
- · Mass production will start in the H2 of '24 [Phase1 (17,000 ton)]



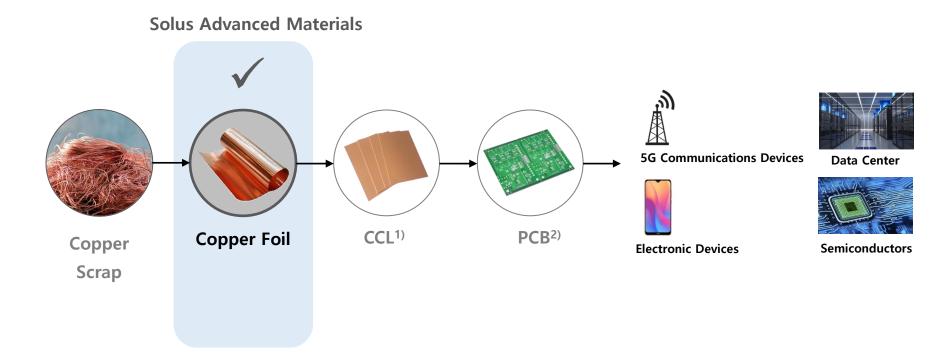


<u>Secure stable supplies by long term supply agreement with major customers</u>

Two-track supply to Europe & North America planned for existing customers

### **Copper Foil Business Overview**

Copper foil is a cathodic electrolytic material used for high-end applications such as 5G communications devices and semiconductors



- 1) CCL: Copper Clad Laminate
- 2) PCB: Printed Circuit Board

### **Copper Foil Manufacture Process**

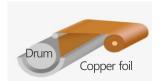
5 Steps for Completion: Dissolving → Plating → Surface Treatment → Slitting → Inspection & Shipping





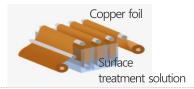
Prepare electrolyte for plating by dissolving the raw material in electrolyte solution

**Plating** 



Produce copper foil by plating Cu ion on drum in electrolyte solution

### Surface Treatment (Additional process compared to Battery Foil)



Add copper foil to surface treatment solution to improve copper foil functionality and prevent oxidation

Slitting



Slit in width direction according to customer demand size

Inspection &
Shipping

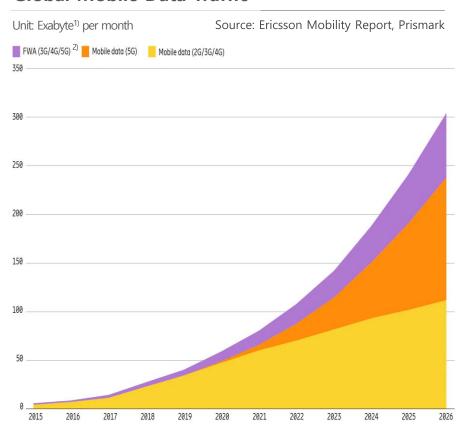


Pack and ship after strict quality inspection

### **Copper Foil Market Growth**

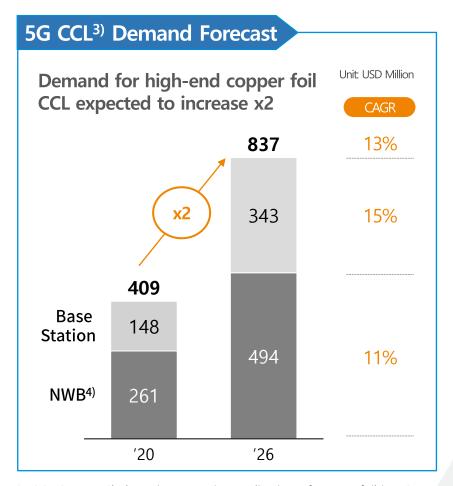
Steep increase in high-end copper foil demand with explosive growth in wireless infrastructure

### **Global Mobile Data Traffic**





<sup>2)</sup> FWA(Fixed Wireless Access): Wireless communication technology that provides high speed internet service via wireless connection of fixed customer device to base station, the network connection point.



- 3) CCL(Copper Clad Laminate): Major application of copper foil in PCB material
- 4) NWB(Network Board): Router, switch, server etc.

### **Unique Position in Market**

Global No.1 high-end copper foil manufacturer with 60 years of R&D and mass production experience

No.1 in High-end Copper Foil Material



# M/S No.1 (53%)<sup>1)</sup> in high-end copper foil used for 5G

- Low Loss Copper foil
- High Frequency Copper foil
- 5G Low Loss Copper foil, Ultrathin Copper foil for Semiconductor Package

1) As of '21

60 years of Knowhow Accumulated 1959 Establishment of Circuit Foil Corporation Bordentown Inc. (New Jersey, US)

1960 Establishment of CFL (Luxembourg)

1970 Establishment of CFL-Furukawa JV

2014 Doosan Corp. acquired CFL

2021 3,000ton expansion of CFL Copper Foil (Capa. Total 15,000 ton)

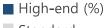
# 60 years+ experience in R&D and mass production enable us to secure leading technology of copper foil & stable supply of products

- Established in 1959 with 60 years of know-how accumulated
- Developed & mass-produced world's first battery foil
- Secured mass production technology of ultrathin copper foil(less than 2um) for semiconductors

### Ready to Take Off as Global Leader

Sales outlook exceeding USD 253M in 2026 with high-end/high-margin product portfolio increase







### **Growth-Acceleration Strategy**

### Increase high-margin products for 5G

- Low-loss, low-roughness copper foil
- High-frequency copper foil



Leading the market with the development of ultrathin copper foil (less than 2um) mass production technology for semiconductors

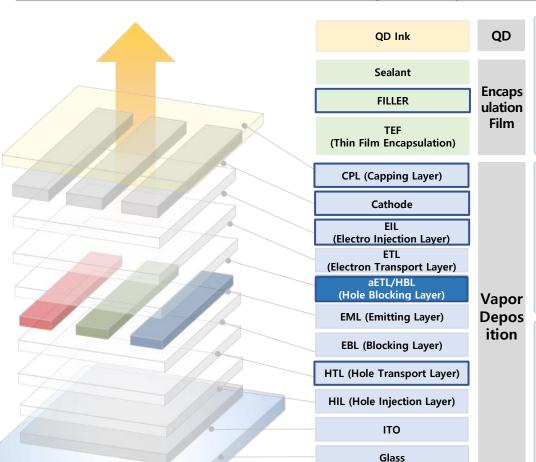
- Customer approval in 2021
- Mass production begins in 2022



### **Electro-Materials Business Overview**

Manufacture key OLED materials to supply to major global panel makers

Solus Advanced Materials Business Field seen through OLED Layer Structure



### **Core Development Field: EML**

- High efficiency, long-lived green phosphorescence P/N host
- Long lifetime deuterated fluorescence blue host
- High T1 blue phosphorescence host

# Core Business Field: aETL/HBL (Hole Blocking Layer)

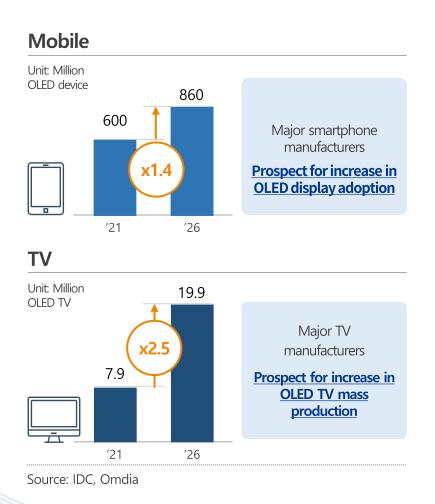
- Core technical element to maximize OLED luminescence efficiency
- 30% increase in blue brightness and vivid color realization
- Increase lifespan of OLED panel

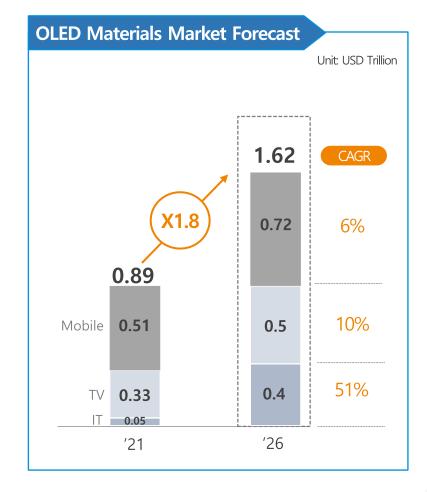
### **Business Portfolio Expansion**

- Enter OLED organic material and encapsulation market for business portfolio expansion
- Develop QD Ink, a core technology for next generation display, to secure future growth engine

### **Future Growth Business Portfolio**

OLED material demand expected to grow 1.8 times with increasing adoption of OLED display





### **Unique Position in the Market**

Holding core IP for functional material & major panel maker references

### Holding Core IP

### Holding core IP for OLED blue functional material (aETL) 1)

- Enhance electric power efficiency of blue by 30%, which has high power consumption, and improve brightness
- Core IP: Application(December 2013), Registration(July 2016)

aETL was awarded the Minister prize by Ministry of Trade, Industry and Energy at the Korea Technology Awards in 2015

No.1 market share in aETL products within global organic material market

Major panel maker references

# Holding product supply record to global TOP panel makers and joint products being developed



- Continuous supply of OLED materials for mobiles
- Enter mass production of OLED TV organic material & encapsulation



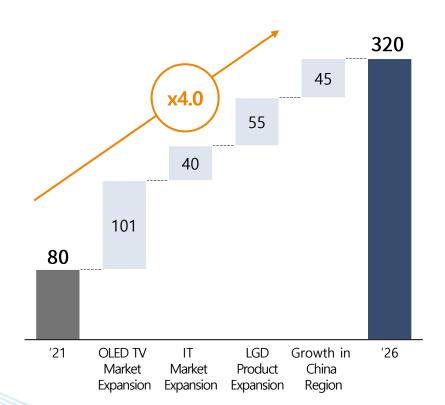
- Continuous supply of partial OLED materials for mobiles since 2017
- Joint development of high-end materials for mobiles

### Ready to Take Off as Global Leader

Revenue outlook of USD 320M in 2026 with OLED product/customer diversification & increase in supply for international panel makers

### **Electro-Materials Revenue Outlook**

Unit: USD Million



### **Growth-Acceleration Strategy**

### Increase product supply for OLED TV

Increase product supply of existing luminous materials and non-luminous materials

### Increase product supply for IT

Market growth and product supply increase with increase in OLED adoption in laptop and tablet markets

### Increase new material supply for LGD

Expand product range supply for TV/Mobile

Joint product development with global panel maker (in China Region) and increase supply through customerfocused support

### **Future Growth Business Portfolio**

Bio market expected to grow 1.7 times with increasing customer needs for natural ingredients

### Cosmeceutical

Natural moisturizer (Ceramide)<sup>1)</sup>

With the advancement of functional derma cosmetics containing ceramide, prospects for growth in technology development and applied field

#### **Pharmaceutical**

Phospholipids (PL)<sup>2)</sup>

Prospects for continuous growth as essential ingredient in lipid emulsion infusion market for the aging society and patients with nutritional imbalance

### Pharmaceutical/ Cosmeceutical

Natural emulsifier (PC)<sup>3)</sup>

With a growing trend in adult disease, prospects for high growth in PC markets, which is effective in improving liver function (fat decomposition)

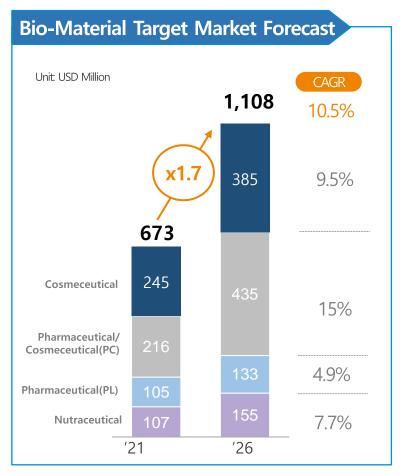
### **Nutraceutical**

Natural ingredients for cognitive function enhancement (PS)<sup>4)</sup>

With an aging population trend, prospects for high growth in PS market, which is effective in enhancing cognitive function



<sup>2)</sup> Phospholipids: Complex fluid that plays an important role in forming the cell membrane



Source: Persistence Market Research, Credence Research, Kalorama Information, QY Research, Us, Future Market Insight

<sup>3)</sup> Phosphatidylcholine: Typical phospholipid (rich in the brain/neurotransmitter/egg yolk lecithin)

<sup>4)</sup> Phosphatidylserine: A kind of phospholipid (rich in the brain/neurotransmitter/soybeans)

### **Unique Position in Market**

Manufacture materials for cosmeceuticals, pharmaceuticals and nutraceuticals, based on original technology for natural bio ingredient production

Korea's one and only maker

### Korea's one and only natural Ceramide manufacturer, M/S 95%

- The world's second company with natural Ceramide manufacturing technology
- Main supplier of natural ceramide to major domestic and foreign customers

**Various** material production technology

### Possesses bio-material production technology for various natural ingredients, such as egg yolk lecithin, yeast, soybeans, plants and milk etc.



Yeast-based natural cosmeceutical material (Ceramide)

- Egg yolk lecithin based high purity phospholipid material
- Natural emulsifier: Awarded as Global top-class product by the Ministry of Knowledge Economy ('08)
- PS : Certification by the Ministry of Food and Drug Safety in Korea ('06)
- US FDA recognition for effectiveness in preventing Dementia ('10)

**Cosmetics Brand** 

### Derma heritage cosmetics brand, 'MY SKIN SOLUS' (Launched in Oct. '20)

- Development and application of advanced individual Ceramide (CERAPYome<sup>TM</sup>)
- Securing lineup per skin concerns such as CERAPYome<sup>TM</sup>, CITOPYome<sup>TM</sup> & EGOSTIC<sup>TM</sup>, etc. and continuous portfolio enhancement







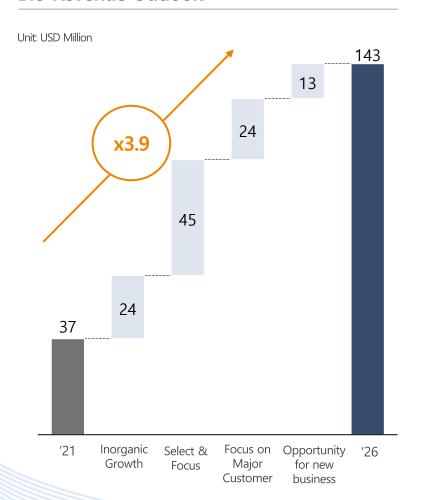
MY

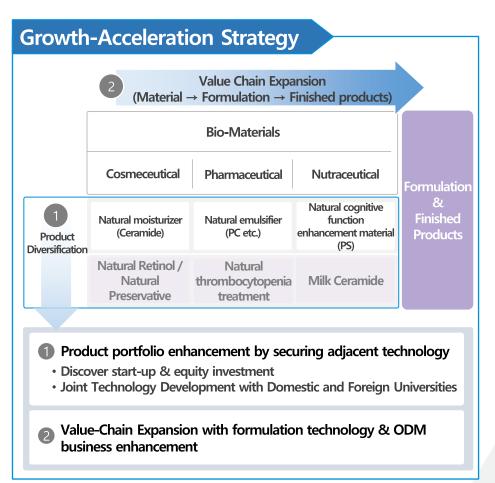
SKIN

### Ready to Take Off as Global Leader

Revenue outlook of USD 143M in 2026 expected with business expansion through product diversification & value chain expansion

### **Bio Revenue Outlook**







## **THANK YOU**